

VRS Overview

Virginia Association of School Business Officials (VASBO) November 5, 2019

Presented by:

Patricia S. Bishop, VRS Director

Barry C. Faison, Chief Financial Officer

Andrew S. Feagans, Employer Representative Program Manager



Do You Know the Answer?



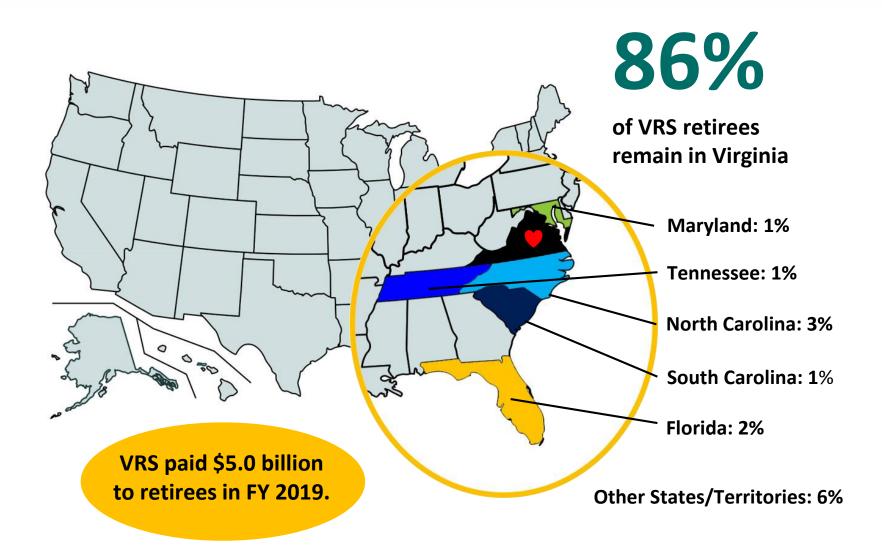
How much did VRS pay in retiree benefits in fiscal year 2019?

- a. \$1.0 billion
- b. \$10.0 billion
- c. \$50.0 billion
- d. \$5.0 billion



Where VRS Retirees Live





Agenda





VRS Overview



Hybrid Retirement Plan



VRS Financial Overview



Creditable Compensation



GASB Update and Financial Reporting



Employer Resources



Member Benefits



VRS Overview



Our Vision, Mission and Commitment



Our Vision

To be the trusted leader in the delivery of benefits and services to those we serve.





Our Mission

VRS delivers retirement and other benefits to Virginia public employees through sound financial stewardship and superior customer service.



Our Commitment

Serving those who serve others.
Helping members plan for tomorrow, today.











VRS Overview



725,027 active and retired members

As of June 30, 2019

19th largest

public or private pension system in the United States*





public or private pension system in the world*

^{*} As ranked by Pensions & Investments in 2019

VRS Total Membership as of June 30, 2019



	Plan 1	Plan 2	Hybrid	Total
Teachers	73,042	31,613	44,741	149,396
Political Subdivision Employees	45,172	31,782	33,461	110,415
State Employees	34,385	15,111	25,303	74,799
State Police Officers' Retirement System (SPORS)	1,166	748	_	1,914
Virginia Law Officers' Retirement System (VaLORS)	3,134	5,558	_	8,692
Judicial Retirement System (JRS)	231	47	184	462
Total Active Members	157,130	84,859	103,689	345,678

Total Active Members 345,678

Retirees/
Beneficiaries
214,545

Inactive/Deferred Members* 164,804

VRS Total Population **725,027**

^{*} Inactive/Deferred counts include 2,611 members on long-term disability.

Benefit Comparison



		1	
	State	Teachers	Local*
Actives:			
Average Age	47.8	45.0	46.1
Average Service	11.7	11.7	10.8
Average Salary	\$58,491	\$54,955	\$45,758
Retirees:			
Avg. Age @ Retirement	64.2	63.0	62.3
Avg. Service @ Retirement	24.6	23.1	20.6
Avg. Benefit @ Retirement	41.8%	39.3%	35.1%
Avg. Annual Benefit	\$24,891	\$24,227	\$17,758
Avg. Social Security Benefit at Age 62	\$21,912	\$20,328	\$16,668

Information obtained from the June 30, 2019, actuarial valuations.

^{*} Local data obtained from the June 30, 2018, actuarial valuations.



Hybrid Retirement Plan



Hybrid Retirement Plan



Hybrid Retirement Plan Member Profile as of July 1, 2019



Active Hybrid Retirement Plan Members
(as of July 1, 2019)

102,563





Median Salary

\$42,042

Median Age

36 years old

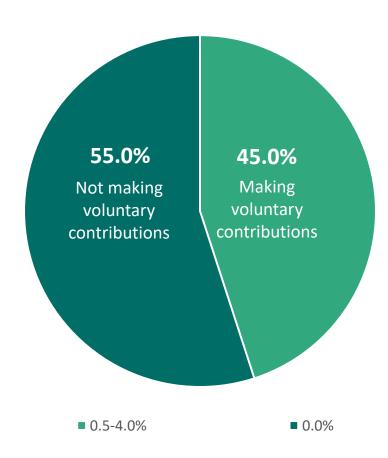
Average Years in the Plan

2.13

Hybrid 457 Plan – Voluntary Contribution Elections



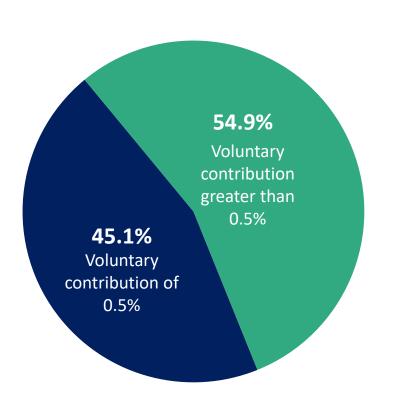
All active Hybrid Retirement Plan members at July 1, 2019



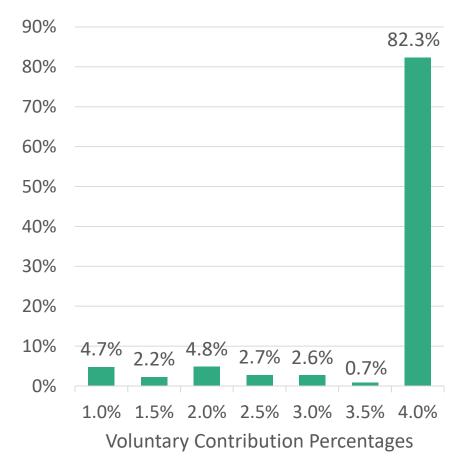
Hybrid 457 Plan – Voluntary Contribution Elections



Active members who had a voluntary contribution effective July 1, 2019



Active members with a voluntary contribution greater than 0.5%



DC Plans Education and Counseling





Local Service Team

- Member Counseling
 - Phone
 - In-person
 - Email
 - Richmond office
- Events: benefit fairs, seminars, presentations around the state

Online Products and Tools

- Calculators
- Videos
- Webinars



Find these resources and more

at www.varetire.org



Topics Covered

- Asset classes
 and application
 to investment options
 in our plans
- Investment risk, fees and performance
- Asset allocation
- Target date portfolios
- Strategies related to distributions

Communications and Outreach





A resource toolkit assists employers in communicating plan provisions and the importance of voluntary contributions

SmartStep

SmartStep allows members to increase their voluntary contributions at a date they choose



The hybrid paycheck calculator helps members see the change in their paycheck if making voluntary contributions

Enhanced voluntary contribution messaging



on account pages is a reminder for members who are not making a voluntary contribution



With **GoHybrid**, employees can elect a voluntary contribution before their hire date or enrollment in VRS



The VRS DCP mobile app for iPhones, Android smartphones and tablets

allows members to manage their accounts on the go

Auto-Escalation 2020





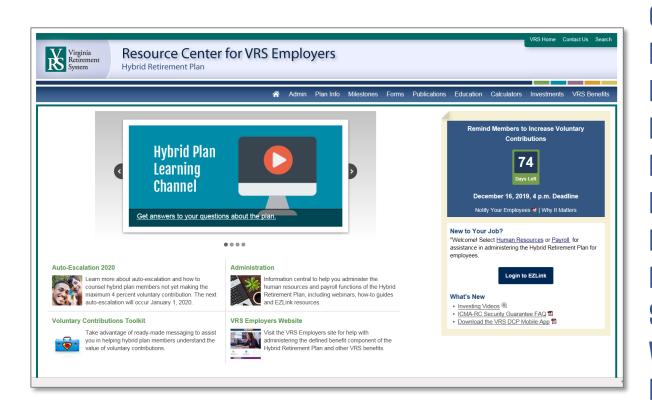
- Auto-escalation set for Jan. 1, 2020
- Helps members save for the future
- Every three years, members' voluntary contributions to their Hybrid 457 Deferred
 Compensation Plan accounts automatically increase
 by 0.5% until reaching the maximum 4%

Estimated population eligible for auto escalation: 84,235

- Extensive communications efforts
- Members can opt out Oct. 1 Dec. 16 online or by phone
- Less than 3% opted out in 2017, the last autoescalation

Engage, Communicate, Educate!





www.varetirement.org/hybrid/education/hybrid-plan-learning-channel.html

Employer toolkits Comparison guides Media kits Fund profiles Fund disclosures How-to guides Helpful contacts Payroll guides EZLink resources Seminars Videos FAOS Webinars Training materials Updates



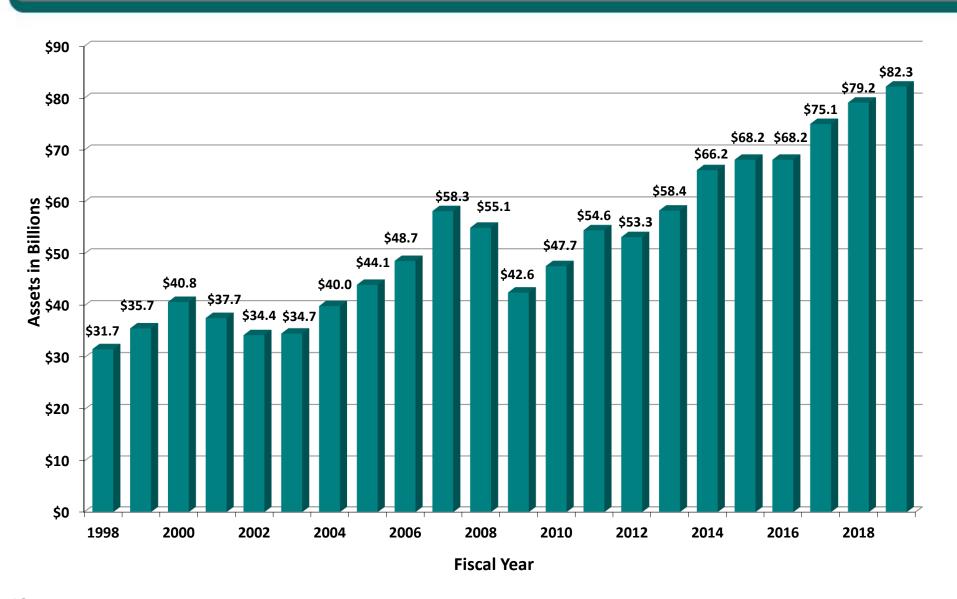
VRS Financial Overview





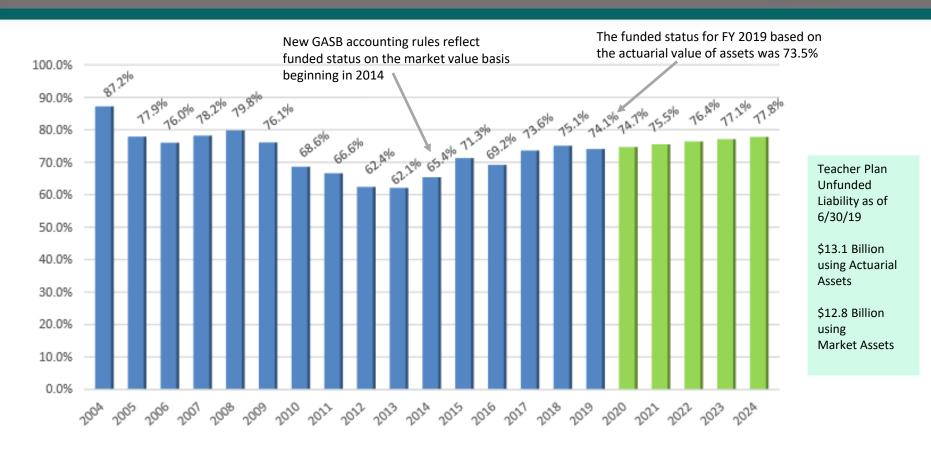
VRS Net Position





Funded Status: Teachers





Historical Funded Status - Actuarial Value of Assets up to 2013 & Market Value of Assets 2014 Forward

Projected Funded Status using Market Value of Assets (New GASB Standard)

Notes:

- Projected years' investment returns assume 6.75% with 2.5% inflation rate.
- New GASB Accounting Rules will reflect funded status using Market Value of Assets effective 6/30/14 for Plan Reporting and 6/30/15 for Employer Reporting.

Employer Contribution Rates for Statewide Plans Impact of Changing Long-Term Rate of Return



	Fiscal Year 2020	Fiscal Year 2021		
Teacher Plan	Discount Rate 7.0%	Prior Current Discount Rate 7.0% 6.75%		
Employer Contribution Rate	15.68%	15.00% 16.62%		
Total Estimated Employer Contributions	\$1,287,328,000	\$1,269,900,000 \$1,407,049,000		
General Fund	\$514,931,000	\$507,960,000 \$562,820,000		
Non-General Fund	\$772,397,000	\$761,940,000 \$844,229,000		

Scenario	Additional Funding Required	General Fund	Non-General Fund
Difference Between FY 2021 Rates @ 7.0% and FY 2021 Rates @ 6.75%	\$137,149,000	\$54,860,000	\$82,289,000
Difference Between FY 2020 Rates @ 7.0% and FY 2021 Rates @ 6.75%	\$119,721,000	\$47,888,000	\$71,833,000

^{*} Estimated funding for FY 2020 is based on payroll from the 2019 valuation, while estimated funding for FY 2021 uses payroll from the 2019 valuation projected forward one year by plan assumptions. Actual funding will be based on payrolls in effect at time of billing.

2010-2021 Deferred Contributions: Teacher Plan



	Teachers		
Date	Loan Balance	Annual Payment	
6/30/2011	\$741,432,106	\$99,232,610	
6/30/2012	\$691,780,147	\$99,232,610	
6/30/2013	\$634,025,864	\$99,232,610	
6/30/2014	\$572,228,882	\$99,232,610	
6/30/2015	\$313,221,882	\$61,413,678	
6/30/2016	\$269,434,778	\$61,413,678	
6/30/2017	\$222,582,578	\$61,413,678	
6/30/2018	\$172,450,723	\$61,413,678	
6/30/2019	\$118,809,638	\$61,413,678	
6/30/2020	\$61,413,678	\$61,413,678	
6/30/2021	\$0		



Creditable Compensation



Creditable Compensation Definition



Creditable compensation is the member's current annual base salary excluding:

- Overtime
- Extraordinary pay
- Bonus pay
- Housing and moving expenses
- Mobile device and internet costs
- Vehicle allowances
- Termination pay for leave
- Non-permanent shift differentials
- Payments of a temporary nature including but not limited to acting pay (if not permanently confirmed for the position); or
- Payments for extra duties, such as pay for teachers who serve as coaches

(Continued)

Creditable Compensation Definition



A member's election to defer salary to a deferred compensation plan, such as a 403(b), a 457(b) or a 125 plan, may only be included in creditable compensation if the member voluntarily elects the deferral, the deferral is not conditional or performance based, and the deferral would otherwise be included in the member's gross income.

Other exclusions apply.

Creditable Compensation Job Aid



The VRS Creditable Compensation Job Aid and Checklist is divided into three sections by employer type:

Creditable
Compensation
for
School
Divisions

Creditable
Compensation
for
Political
Subdivisions

Creditable
Compensation
for
State
Agencies/
Higher
Education

Creditable Compensation for School Divisions



For each employer type, VRS has developed a list of inclusions and exclusions to current annual base salary reported for creditable compensation.

- This list may be updated from time to time.
- This information serves as a guide.
- Contact VRS with questions.

employers.varetire.org/credcompjobaid



Creditable Compensation

BACKGROUND

The Virginia Retirement System (VRS) has a fiduciary and statutory responsibility to correctly calculate members' creditable compensation because it determines their future retirement benefit amounts, as well as life insurance and disability coverage amounts while working. Current annual base salary reported to VRS may differ from total compensation paid to the member.

To clarify VRS policy, the agency has revised the definition of creditable compensation, which is based on the Code of Virginia.

Creditable Compensation Defined

Creditable compensation is the member's current annual base salary excluding overtime; extraordinary pay; bonus pay; housing and moving expenses; mobile device and internet costs; vehicle allowances; termination pay for leave; non-permanent shift differentials; payments of a temporary nature including but not limited to acting pay (if not permanently confirmed for the position); or payments for extra duties, such as pay for teachers who serve as coaches. A member's election to defer salary to a deferred compensation plan, such as a 403(b), a 457(b) or a 125 plan, may only be included in creditable compensation if the member voluntarily elects the deferral, the deferral so not conditional or performance based, and the deferral would otherwise be included in the member's gross income. Other exclusions apply

While this information serves as a guide to reporting creditable compensation, every potential scenario may not have been contemplated or addressed here. As VRS makes final determinations regarding creditable compensation based on individual facts and circumstances, it is important to contact VRS with questions.

CREDITABLE COMPENSATION PER THE CODE OF VIRGINIA

- 1) § 22.1-302 Written contracts required; execution of contracts; qualifications of temporarily employed teachers; rules and requirements.
- 2) § 51.1-124.3 Definitions.
- 3) § 51.1-144 Member contributions.
- 4) § 51.1-152 Limitations on average final compensation.
- 5) § 51.1-168 Limits on creditable compensation; maximum benefits; mandatory payment of allowance.

VRS Education and Training Job Aid and Checklist

August 2019

Job Aid Features



The Creditable Compensation Job Aid includes a checklist

	CREDITABLE COMPENSATION CHECKLIST Accurate reporting of VRS members' current annual base salary ensures creditable compensation is calculated correctly. The following checklist serves as a tool for employers when reporting current annual base salary information to VRS. The creditable compensation checklist is not considered an exhaustive list. IMPORTANT: If you answer "yes" to any of the questions, that amount should not be included in the current annual base salary reported to VRS for purposes of calculating creditable compensation. Does the current annual base salary you report to VRS include Yes No		
oes the current annua	al base salary you report to VRS include	Yes	No
signing, retention or other bo	nus?		
nnual stipends for serving on	school boards, city/county government or commissions?		
onus pay?			
ompensation from private sou	urces, such as foundations or endowments?		
	Payment for extracurricular activity sponsorship?		
	Payments for extra duties, such as coaching, acting as an advisor, tutoring, driver education, summer school or special projects?		
	Payments for work as an independent contractor or consultant?		
	Payments of a temporary nature?		
	Non-elective employer contributions to qualified and non-qualified deferred compensation plans?		
	Payment for professional development or education assistance?		
	Retroactive increments or adjustments made at or near the end of a member's service?		
	Supplements for acting in a temporary position if the member was not confirmed for the permanent position?		
	Termination pay?		
	Travel reimbursements?		
	Travel, housing, cell phone, vehicle, internet, clothing or tool/equipment allowances?		
	Unused annual or sick leave payments?		
	Worker's compensation not paid with sick leave?		
	VRS Education and Training Job Aid and Checklist —8— August 2019		

Job Aid Features



The Creditable Compensation Job Aid includes model contract language

MODEL CONTRACT LANGUAGE

Use the following language to assist with developing contracts for executive-level positions. In this model language, the deferred compensation contribution is considered reportable because it meets the creditable compensation definition.

EXAMPLE 3

The parties agree that the Employee's annual base salary is \$100,000.

The Employer agrees to make a contribution to a deferred compensation plan or plans on behalf of the Employee in the aggregate annual amount of \$24,000. The parties also agree that the contribution is not conditional, the contribution would have otherwise been included in Employee's taxable income, and the Employee acknowledges that he/she has elected the deferral. Finally, the parties acknowledge that they are responsible for ensuring adherence to the applicable contribution limits for the deferred compensation plan or plans to which the contribution is made.

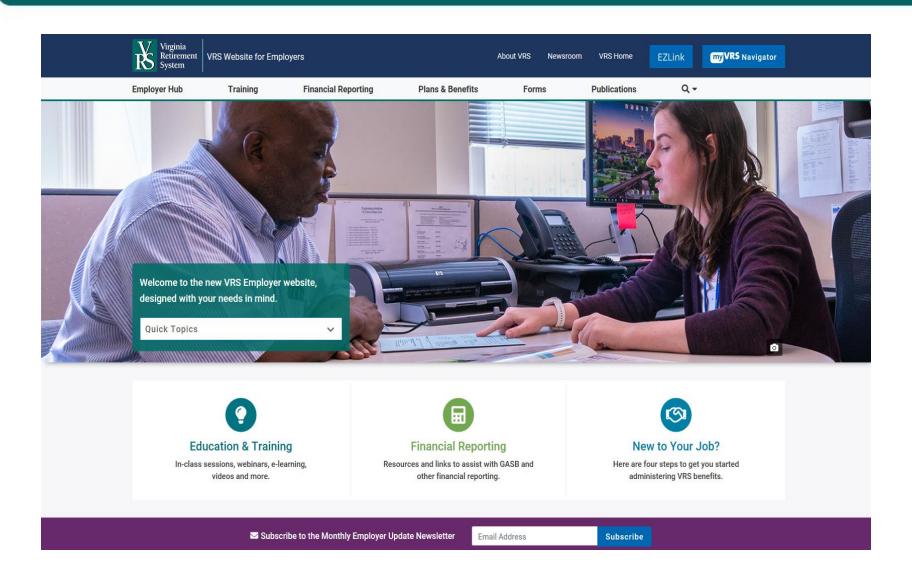


GASB Update and Financial Reporting



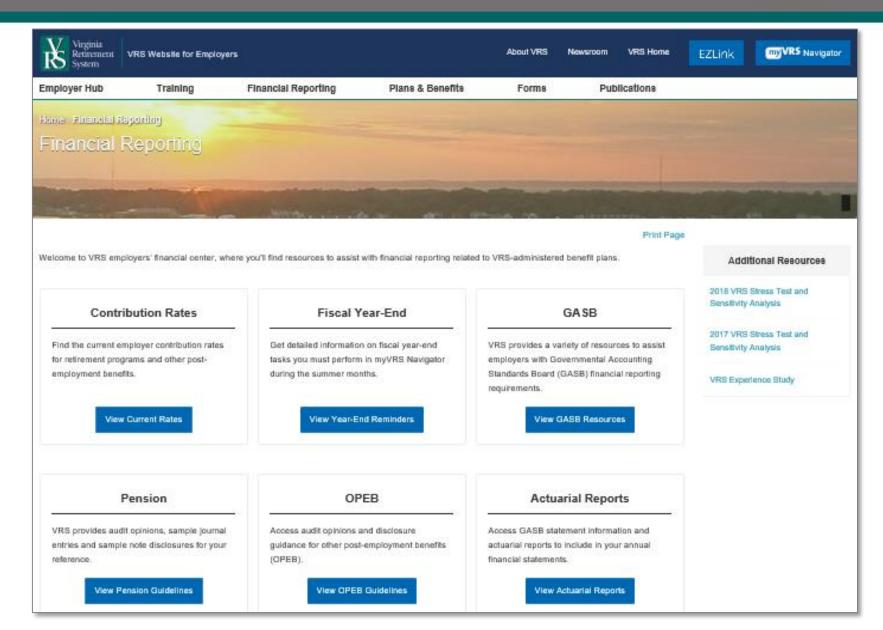
VRS Employer Website





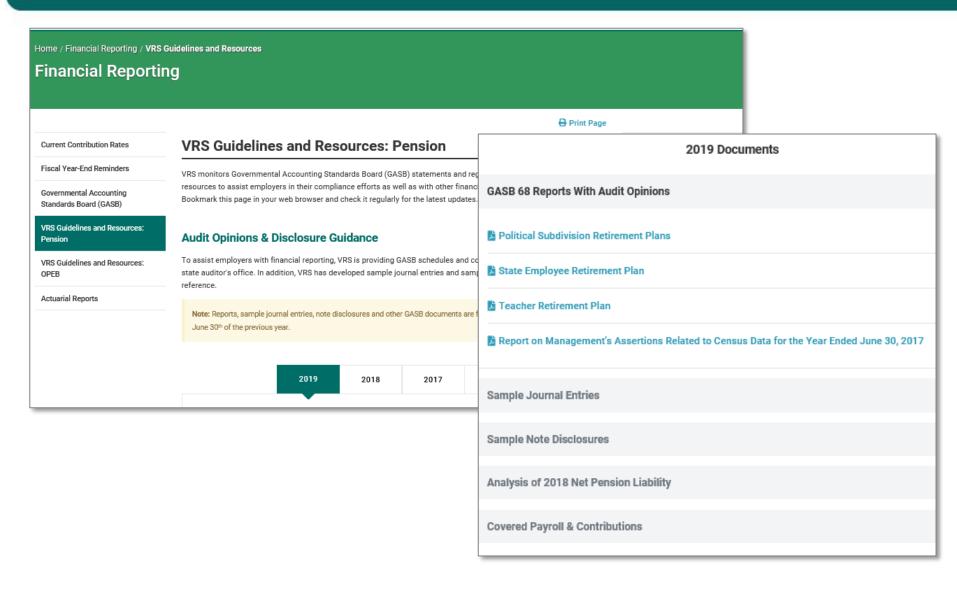
Financial Reporting





VRS Guidelines and Resources: Pension

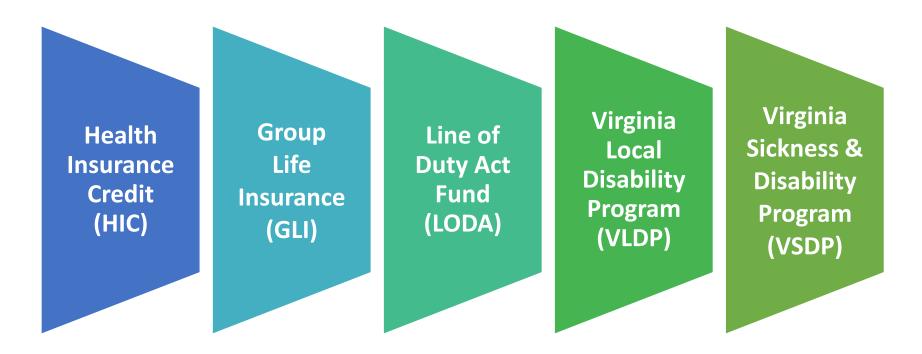




VRS Guidelines and Resources: OPEB

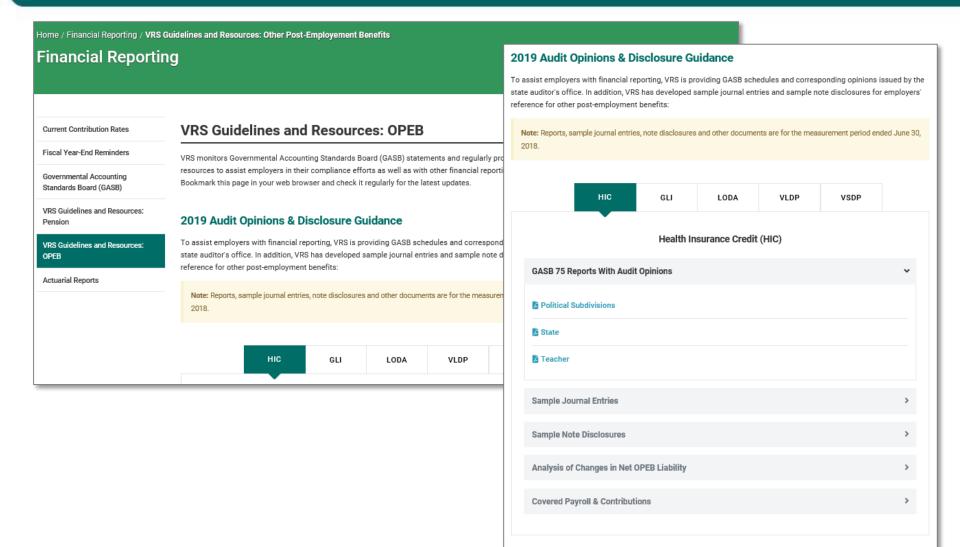


VRS has developed sample journal entries and sample note disclosures for employers' reference for the following post-employment benefits:



VRS Guidelines and Resources: OPEB



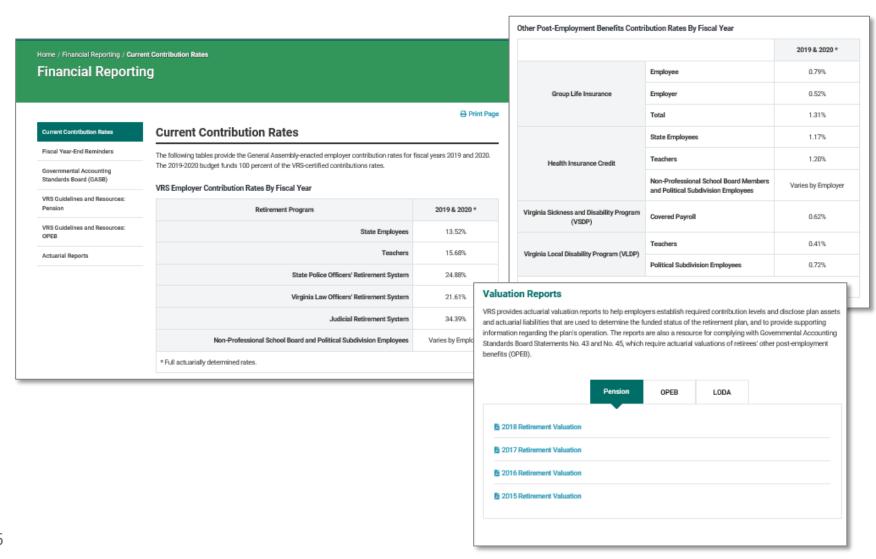


Report on Management's Assertions

Report on Management's Assertions Related to Census Data for the Measurement Date of June 30, 2017

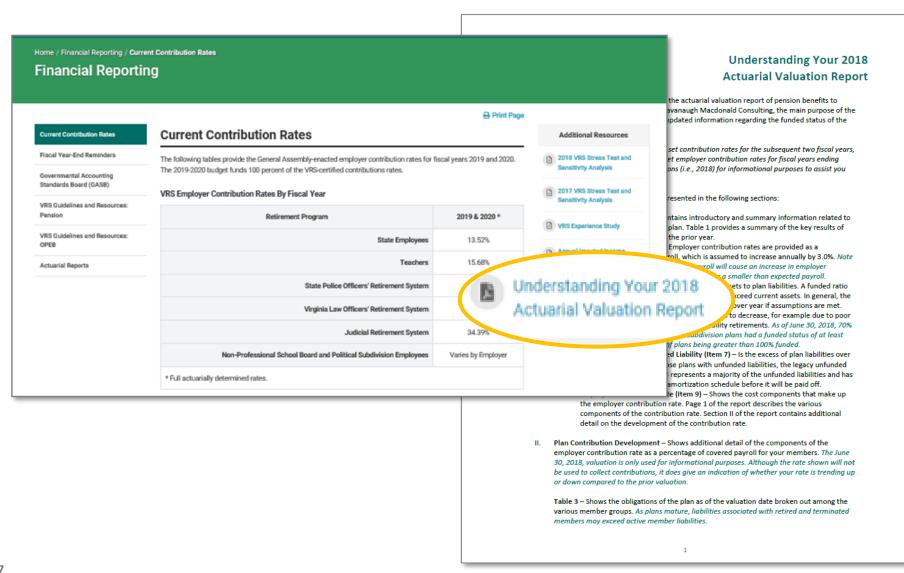
Contribution Rates and Valuation Reports





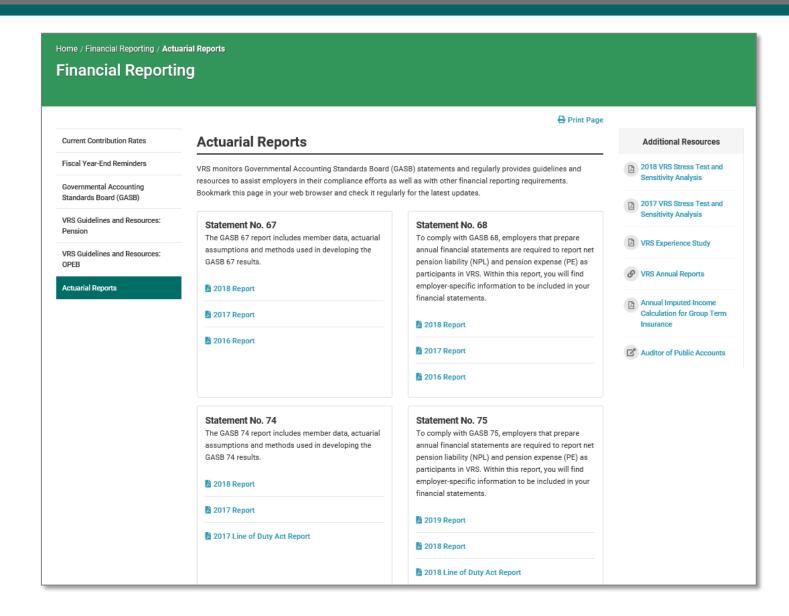
Understanding Your Valuation Report





Actuarial Reports







Employer Resources



Sign Up for Employer Update

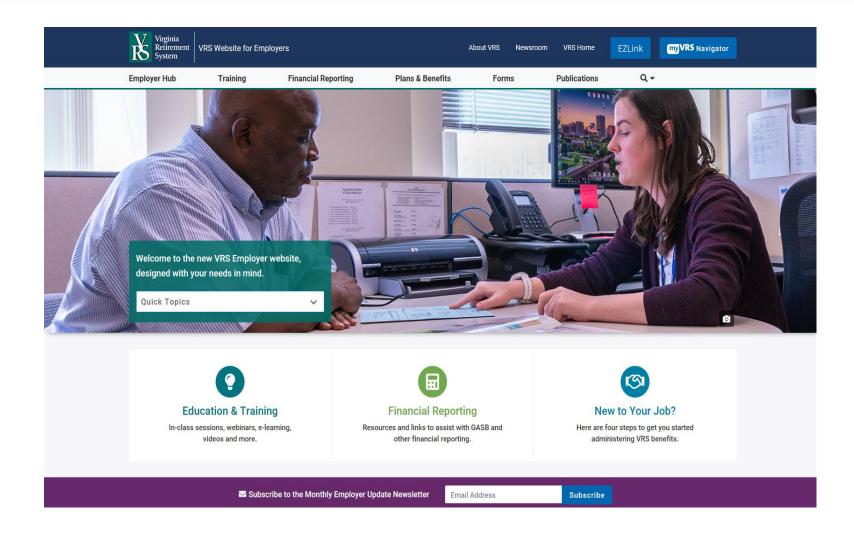


- Monthly e-newsletter
- Updates on policy, procedures, GASB, legislation, upcoming events
- Select Employer Update on the Employer website menu and sign up



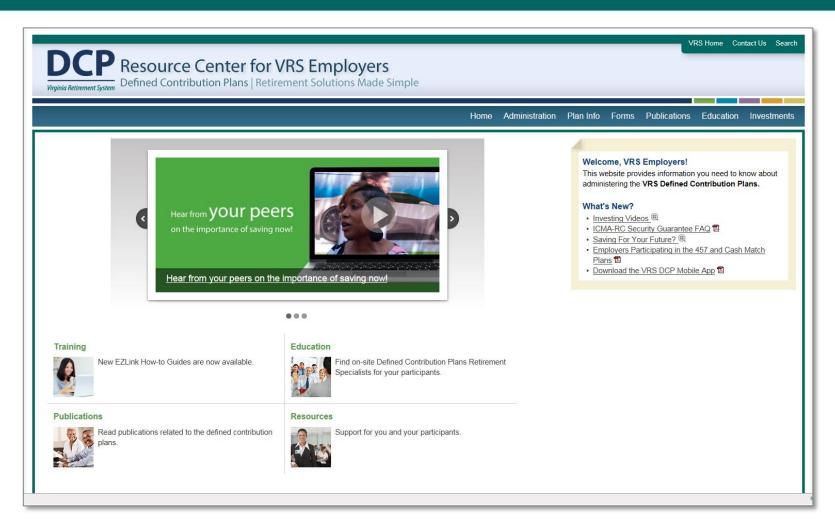
Employer Resources





Employer Resources





ICMA-RC Employer Support:

1-VRS-DC-PLAN1 (1-877-327-5261), select option 3

Employer Representatives



Employer Representative Program Manager

Andrew Feagans

804-344-3156 afeagans@varetire.org

Political Subdivision Representatives

Stephanie Conyers 804-771-7393 sconyers@varetire.org **School Division Representatives**

Julia Minnigh 804-775-3487 jminnigh@varetire.org

Beth Valdrighi 804-771-7765 bvaldrighi@varetire.org State Agency Representative

Marcia Edmonds 804-697-6660 medmonds@varetire.org **Employer Coverage Coordinator**

ZaeAnne Allen 804-775-3514 zallen@varetire.org

Support, Training and Education







VRS Employer Support Team Respond to phone inquiries from employers

Training and Education Department (Members, employers and VRS staff)

- Develop and present training on VRS products, services and process (in-person, webinar and e-learning)
- Counsel members
- Respond to customer emails
- Prepare service and disability retirement estimates

ICMA-RC Plan Specialists





Sherrel Addison South Central Region Contact Information: SAddison@icmarc.org 1-855-553-3095



Janice Parker
Western Region
Contact information:
JParker@icmarc.org
1-855-253-1202





Vainy Gleveckas Northern Virginia Contact Information: VGleveckas@icmarc.org 1-866-731-1065



Lauren Hand Southwestern Region Contact Information: LHand@icmarc.org 1-800-338-5804





Steven McGregor North Central Region Contact information: SMcGregor@icmarc.org 1-855-253-1453





Steven Scott
Plan Manager
Contact Information:
SJScott@icmarc.org
1-855-553-3088



Mackenzie Moss
Tidewater Region
Contact information:
MMoss@icmarc.org
1-855-253-1201





Sharon Bradley
Plan Coordinator
Contact information:
SBradley@icmarc.org
1-877-327-5261, Option 2

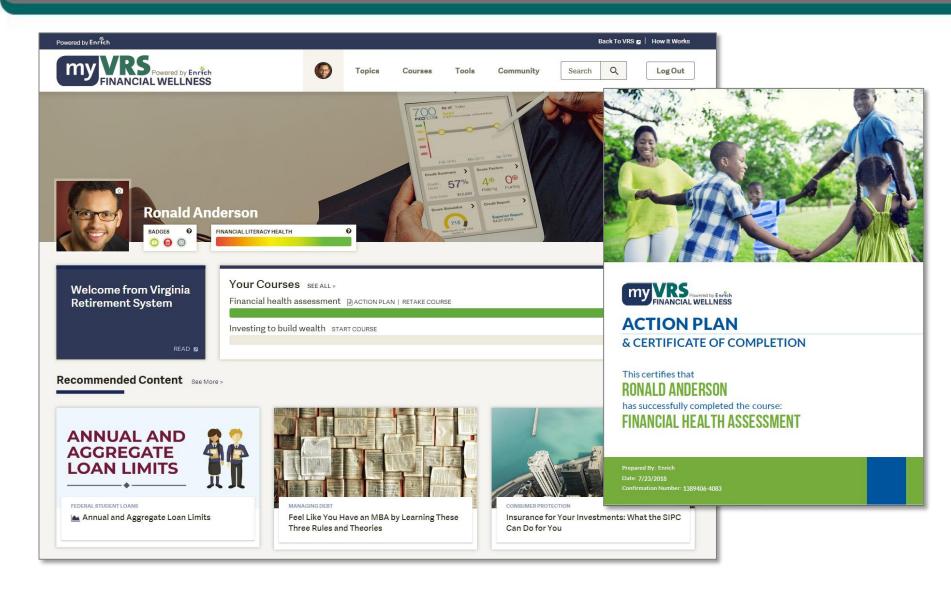


Member Benefits



Financial Wellness





Financial Wellness Features





Budget

Plan for expenses, set goals and keep your finances on track

Courses

Learn the fundamentals of money management



Live Webinars

Watch webinars with financial wellness experts

Student Loan Snapshot

Track all your student loans in one place in five minutes or less





Calculators

Experiment with mortgage, budget, auto, student loan calculators

Games

Play financial trivia and real-world simulator games





Scholarship Search

Find quality scholarships to help pay for school

Commonwealth of Virginia Group Long Term Care Insurance Program



Enrollment began September 16, with policies effective December 1, underwritten by Genworth Life Insurance Co.

Retirees and spouses under age 75 are eligible to participate

Participants pay premiums to Genworth

Full medical underwriting (proof of good health) is required

Benefits include:

- A maximum monthly benefit for covered long-term care expenses
- Three benefit increase options to keep pace with inflation

Those that have policies under the previous program will continue coverage under that program

For more information, call Genworth Life toll-free at 800-870-0877 or visit www.genworth.com/COVpreview



Helping members plan for tomorrow, today.